

Motive Energy Telecommunications Group, LLC

APPENDIX C – PRICING INDEX

DIR-CPO-6186

RFO-595 Emergency Preparedness, Disaster Recovery Information Technology (IT) Products and Related Services

Brand	Category	DISCOUNT OFF MSRP/List Price	Unit of Measure
<b>1. Hardware</b>			
ADRF	Radio RF Technology	12.00%	Each
	Ancillary Equipment / Passive Components	15.00%	Each
Nextivity	Radio RF Technology	15.00%	Each
	Ancillary Equipment / Passive Component	15.00%	Each
<b>2. Services</b>			
Motive Energy Telecommunications Group, LLC	Communication Services	15.00%	Per Project
<b>3. Related Services /Professional Services Provided by the Prime Vendor or It's Resellers and Subcontractors</b>			
Motive Energy Telecommunications Group, LLC	Maintenance and annual compliance inspection for DAS & ERCES Networks (up to 5 levels per bldg)	20.00%	Annually
	Network training & Orientation for Onsite Troubleshooting	20.00%	Per Day
	Predesign Benchmark Testing	20.00%	Per Day
	Post Construction benchmark Acceptance Testing	20.00%	Per Day
	RF Network Design Revisions	20.00%	Per Hour
	Phone Troubleshooting Support	20.00%	Per Hour
	Next Day Mobilization up to 100 miles	10.00%	Per Event
	Same Day Day Mobilization up to 100 miles	10.00%	Per Event
	Onsite Troubleshooting & repair / per technician / one hour minimum	10.00%	Per Hour
	Project Manager	15.00%	Per Scope of Work
	Technical Expert / Field Engineer	15.00%	Per RF Network requirements
	Project Construction Manager	15.00%	Per RF Network plan/Customer requirements
	Foreman/Shift Lead	15.00%	Per project plans/Customer Requirements
	Crew Lead/Tech III	15.00%	Per project plan/scheduling
Crew/Tech II	15.00%	Per project plan/scheduling	
Design Engineer	15.00%	Network Design & CX Drawings	
Permitting Support	15.00%	Permitting AHJ Compliance	
<b>4. VOLUME DISCOUNTS</b>			
<b>Total Order Value Thresholds</b>	<b>Product or Category Description</b>	<b>Additional Discount</b>	<b>Total Discount</b>
\$ 200,000.00 or more	Nextivity / Celfi - Technology	1.50%	16.50%
	Nextivity / Celfi Passive Components	1.50%	16.50%
	ADRF - Technology	1.50%	13.50%
	ADRF - Passive Components	1.50%	16.50%